



AVON

WELCOMES

Q2 2026

Step into
success with Avon.

Here's how to
begin your journey!

Your journey starts now!

Welcome to the Avon family, New Rep!



We're thrilled to have you join a community that empowers you to build your own business, achieve your dreams, and create positive change in your community.

At Avon, you'll have everything you need, including the tools, support, and opportunities to turn your dreams into reality.

Avon Welcomes is your step-by-step guide for your first three months as an Avon Representative. Follow and complete each milestone to set yourself up for success.

What's in store for you in Avon Welcomes?

- Discover your roadmap to success as an Avon Rep. Will you take the Road to Silver or Road to Gold?
- Learn with our Getting Started New Rep Training Plan that provides the right tools and guidance.
- Enjoy monthly rewards and receive your Jumpstart Kit to power up your beauty business.
- Maximize your earnings through SUKI PERKS, where you can earn points with every purchase and unlock exciting product rewards.
- Be part of our growing community by joining the Good Morning Avon Nation Facebook Group for tips, updates, and prizes.
- On your fourth month, you'll be ready for your next chapter with Avon Rewards, where you can enjoy exclusive benefits as a Bronze, Silver, Gold, Platinum, or Diamond Rep

Thanks for choosing to go on this beautiful journey with Avon. Embrace your power!

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Vanee Gosiengfiao
Avon Philippines General Manager

START YOUR JOURNEY WITH THE **NEW JUMPSTART KIT!**

Exclusive for New Reps! Get yours within your first 3 months (one-time availment only). Use them, share them as samples, or sell them individually!

- ✓ More items
- ✓ Easy to sell
- ✓ Now with samplers
- ✓ More earnings!



PLUS:
Avon Authorized Representative Tarp

Product variants may change.



ONLY
P800!
worth P1,673
EARN P873!

Join Good Morning Avon Nation

Our exclusive community for Reps — connect, learn, and boost your earnings!



HOW TO JOIN?

1. Visit the Good Morning Avon Nation Facebook Group or Scan the QR Code on the right.
2. Click "Join Group".
3. Answer the Membership Questions:
 - Full Name
 - Branch and Contact Number
 - FOR NEW REPS - Ano ang iyong Account Number?
4. Submit your request and wait for admin approval.

Once approved, you're officially part of Good Morning Avon Nation.

WHY JOIN?

- ✓ Exclusive Updates
- ✓ Training and Tips
- ✓ Fun Games and Giveaways
- ✓ Rewards and Recognition

JOIN NOW!



Discover your
Road to SUCCESS!

Achieve your monthly requirements to get free products as you start your Avon Business!

Enjoy minimum 28% discount on your first 3 months as a New Avon Rep
Get a chance to earn a higher discount on your 2nd or 3rd month when you reach the sales requirement.

Road to SILVER			Road to GOLD		
What to Do	Month 01	Month 02	Month 03	What to Do	Month 01
	Purchase cumulative P1,600 BPS within month 1, get	Purchase cumulative P3,200 BPS from months 1-2, get	Purchase cumulative P4,800 BPS from months 1-3, get		Purchase cumulative P3,700 BPS within months 1, get
	 FREE! Avon Care Naturals Papaya & Soy HBL WORTH P159	 FREE! WYN Non-wire soft cup bra *size may vary based on availability WORTH P310	 FREE! Imari Seduction Eau de Toilette 50mL WORTH P499		 FREE! Lauren Dark Skin Tone *size may vary based on availability WORTH P525
What to Win	Month 02	Month 03	What to Win	Month 02	Month 03
	Purchase cumulative P7,400 BPS from months 1-2, get	Purchase cumulative P11,000 BPS from months 1-3, get		Purchase cumulative P7,400 BPS from months 1-2, get	Purchase cumulative P11,000 BPS from months 1-3, get
	 FREE! Black Suede Classic 100mL WORTH P549	 FREE! Far Away Classic Eau de Parfum 50mL WORTH P999		 FREE! Black Suede Classic 100mL WORTH P549	 FREE! Far Away Classic Eau de Parfum 50mL WORTH P999

Benefits & Discounts

- Enjoy a FREE brochure upon sign-in!
Plus, get one more FREE brochure with a ₱1,600 single P.O. purchase. Valid for one-time availment per month on Rep's first 3 months.
- Get to join exciting & rewarding incentive programs
- Enjoy offers featured in Good Morning Avon Nation Rep Magazine
- Get exclusive access to Getting Started New Rep Training Guide on Avon Academy
- Enjoy up to P10,000 initial credit line

- IMPORTANT NOTE:**
- BPS = Brochure Price Sales (BPS) includes ALL SALES (Trade and Non-Trade Sales, except for Avon printed materials such as: Getting Started Guide and Brochure)
 - Qualifiers will only get one monthly gift, whichever is the highest, based on their monthly requirements.
 - Monthly Brochure Price Sales & Activity requirement is not a pre-requisite to win the succeeding month's prize.
 - Monthly prizes cannot be swept even if total cumulative BPS requirements (Months 1-3) is achieved in one month.
 - A Rep should be active in the qualifying month to get the monthly prize.



SUKI PERKS

WHO?

OPEN TO ALL REPRESENTATIVES
(New, Bronze, Silver, Gold, Platinum,
and Diamond Reps)

HOW?

REACH THE MINIMUM
BPS REQUIRED PER LEVEL
TO GET EXCITING PRIZES
WITHIN THE MONTH

WHEN?

PURCHASE MORE, REACH YOUR
HIGHEST LEVEL AND REDEEM YOUR
PRIZE WITHIN THE MONTH



LEVEL UP & ENJOY AMAZING PERKS, MGA SUKI!

Unlock Avon Rewards and get 1 point for every P1 Brochure Price Sales purchase—redeem your favorite Suki Perks every month as a reward for your loyalty! The more you shop, the more rewards you unlock. Check out the complete list of perks and redeemable items in the latest Good Morning Avon Rep Magazine!

SUKI LEVEL/BPS	SUKI PERKS PRODUCT VALUE
1,600 POINTS	P170
3,700 POINTS	P250
15,000 POINTS	P800
75,000 POINTS	P2,500

*Suki Perks Prize value average. Price value may be higher or slightly lower than the average. Please check your Good Morning Avon Rep Magazine for the actual monthly product lineup!



How much can you earn and win in your first 3 months?

MONTH 1	RECOMMENDED MONTHLY PURCHASE*	AVON REWARDS MIN. DISCOUNT (28%)	SUKI PERKS AVERAGE PRODUCT VALUE**	AVON WELCOMES PRODUCT VALUE	TOTAL MONTH 1 EARNINGS
ROAD TO GOLD	P3,700	P1,036	P250**	P525	P1,811
ROAD TO SILVER	P1,600	P448	P170**	P159	P777
MONTH 2	RECOMMENDED MONTHLY PURCHASE*	AVON REWARDS MIN. DISCOUNT (28%)	SUKI PERKS AVERAGE PRODUCT VALUE**	AVON WELCOMES PRODUCT VALUE	TOTAL MONTH 2 EARNINGS
ROAD TO GOLD	P3,700	P1,036	P250**	P549	P1,835
ROAD TO SILVER	P1,600	P448	P170**	P310	P928
MONTH 3	RECOMMENDED MONTHLY PURCHASE*	AVON REWARDS MIN. DISCOUNT (28%)	SUKI PERKS AVERAGE PRODUCT VALUE**	AVON WELCOMES PRIZE	TOTAL MONTH 3 EARNINGS & PRIZE
ROAD TO GOLD	P3,700	P1,036	P250**	P999	P2,285
ROAD TO SILVER	P1,600	P448	P170**	P499	P1,117

PLUS!

Buy the New Rep Exclusive JUMPSTART KIT within your 1st 3 months to power up your Avon Business! Invest P800 and sell the items for P1,673! Additional earnings of P873 for you!

*P1,673 is based on product regular price.
*1 Jumpstart Kit per New Rep only.

*The Recommended Monthly Average Purchase is the suggested amount you should aim for each month to stay on track and meet the required Monthly Cumulative Purchase for your level.

**Suki Perks Prize value average. Price value may be higher or slightly lower than the average. Please check your Good Morning Avon for actual lineup for this month!

And you have the power to earn more and get BIGGER REWARDS when you sell more!

Make sure to follow these tips:



Talk to your Sales Leader or Business Development Manager to learn more about your business and learning opportunities.



Use your FREE Brochure and your Digital Brochure to reach out to more customers.



Regularly check the Advanced/ Demo offers and samples which you can invest in to increase your Sales!

Finish your Avon Welcomes journey and unlock AVON REWARDS on your 4th month!

Get ready for what's next! Once you hit 4 months, you'll unlock exclusive rewards that will take your Avon journey to the next level. Here are the exciting statuses you can look forward to:

	 QUARTERLY SALES	 FIRST-TIME TITLE ATTAINMENT*	 MONTHLY DISCOUNT	 MONTHLY BENEFITS	 TRAININGS	 CREDIT TERMS**
DIAMOND STATUS	P225,000 - ABOVE BPS	 Anew Perfect Glow Day Cream SPF 12 PA++ 50 g, Anew Perfect Glow Night Cream 50 g, Anew Perfect Glow Serum 30 mL, Far Away Beyond The Moon Parfum 50 mL, Black Suede Intense Eau de Toilette 100 ML	40% Beauty 35% Beauty+	- Get 4 Brochures for P10 each with minimum purchase requirement 2 FREE Express Deliveries per month with minimum P2,000 BPS purchase on Avon On and Avon Easy	Access to Avon Beauty Adviser	28-49 Days
PLATINUM STATUS	P45,000 – P224,999.99 BPS	 Perfect Nonsense Bamboozie Cocktail Eau de Parfum 50 ML	35%	- Get 3 Brochures for P10 each with minimum purchase requirement 1 FREE Delivery per month with minimum P2,000 BPS purchase on Avon On and Avon Easy	Access to Avon Beauty Adviser for Platinum Representatives	28-49 Days
GOLD STATUS	P11,000 – P44,999.99 BPS	 Imari Naturelle Eau de Toilette 50 ML	32%	Get 1 Brochure for P10 with minimum purchase requirement	Access to Avon Beauty Adviser for Gold Representatives	28-42 Days
SILVER STATUS	P4,800 - P10,999.99 BPS	 Avon Ultra Matte Lipstick 3.6 g in Ruby Kiss	28%	Get 1 Brochure for P10 with minimum of P1600 BPS purchase	Access to Avon Beauty Adviser for Silver Representatives	28-35 Days
BRONZE STATUS	P800 - P4,799.99 BPS		20%	Get 1 Brochure for P10 with minimum of P1600 BPS purchase		28-35 Days

*First Time Title Achievement (FTTA) Gift can be claimed the month or quarter after reaching the Avon Rewards Status for the first time. FTTA gift is subject to availability. Product substitute will be provided, if needed.

**Credit terms may be subject to change from time to time, with prior general notice provided before any changes take effect

REACH OUT TO YOUR UPLINE SALES LEADER OR BUSINESS DEVELOPMENT MANAGER FOR MORE INFORMATION.