AVON

REWARDS



Q3 2026

Rewards & Benefits

Good Morning,

AVON REPRESENTATIVES!

The path to success starts here — grow stronger and achieve more with Avon!

With Pinas.Sulong 2026, we're moving forward together toward greater progress and opportunity. Whether you're beginning your Avon journey or aiming for the next level, Avon is here to guide and support you every step of the way. Whether you're just starting your journey or reaching for the next level, Avon is here to guide and support you every step of the way.

With Avon Rewards, your success fuels your growth.
The higher your Avon Rewards status, the bigger your benefits and the higher your earning potential—giving you more reasons to keep striving for excellence.

Keep the momentum alive by growing, progressing and learning along the way.

Every sale, every milestone, and every achievement brings you closer to success. Together with millions of Beauty Advisers nationwide, you're part of a movement that celebrates empowerment, advancement, and success.

Let's keep pushing forward.
Let's keep growing.
Let's keep Pinas.Sulong!

Vanee

Vanee Gosiengfiao
General Manager, Philippines



AVON'S BEST TOOLS



The Avon Rewards program gives you **5 exciting levels** to earn more, and grow your business—every single month!

5 REWARD STATUS

BRONZE | SILVER | GOLD | PLATINUM | DIAMOND

WHAT IS AVON REWARDS?

Avon Rewards is our way of **recognizing YOU, our Avon Representatives** for your hard work and dedication!

GET PROMOTED EVERY MONTH
Get promoted to a higher status every month! No need to wait for the next quarter.

ENJOY MONTHLY BENEFITS
Unlock and enjoy the exclusive rewards and incentives every month!

EARN MORE DAHIL EVERY SALE COUNTS!
Brochure Price Sales (BPS) includes ALL SALES except for Avon printed materials such as Getting Started Guide and Brochure.

SIMPLE & EASY MONTHLY DISCOUNT
One discount rate for the month based on your status.

SECURE YOUR STATUS WITH QUARTERLY SALES
Your Avon Rewards Status for the next quarter will be determined based on your Quarterly Sales.

MAS PINAS.SULONG ANG TAGUMPAY MO WITH AVON REWARDS

	QUARTERLY SALES	FIRST-TIME TITLE ATTAINMENT*	MONTHLY DISCOUNT	MONTHLY BENEFITS	TRAININGS	CREDIT TERMS**
DIAMOND STATUS	**P230,000 - ABOVE BPS**	 Anew Perfect Glow Day Cream SPF 12 PA++ 50 g, Anew Perfect Glow Night Cream 50 g, Anew Perfect Glow Serum 30 mL, Far Away Beyond The Moon Parfum 50 mL, Black Suede Intense Eau de Toilette 100 Ml	**40% Beauty** **35% Beauty+**	• Get 4 Brochures at P20 each with minimum purchase requirement • 2 FREE Express Deliveries per month with minimum P2,000 BPS purchase on Avon On and Avon Easy	Access to Avon Beauty Adviser	28-49 Days
PLATINUM STATUS	**P49,000 – P229,999.99 BPS**	 Perfect Nonsense Bamboozie Cocktail Eau de Parfum 50 Ml	**35%**	• Get 3 Brochures at P20 each with minimum purchase requirement • 1 FREE Delivery per month with minimum P2,000 BPS purchase on Avon On and Avon Easy	Access to Avon Beauty Adviser for Platinum Representatives	28-49 Days
GOLD STATUS	**P12,000 – P48,999.99 BPS**	 Imari Naturelle Eau de Toilette 50 Ml	**32%**	• Get 1 Brochure at P20 with minimum purchase requirement • 1 FREE Delivery per month with minimum P2,000 BPS purchase on Avon On and Avon Easy	Access to Avon Beauty Adviser for Gold Representatives	28-42 Days
SILVER STATUS	**P5,300 - P11,999.99 BPS**	 Avon Ultra Matte Lipstick 3.6 g in Ruby Kiss	**28%**	• Get 1 Brochure at P20 with minimum purchase of P1,800 BPS	Access to Avon Beauty Adviser for Silver Representatives	28-35 Days
BRONZE STATUS	**P800 - P5,299.99 BPS**		**20%**	• Get 1 Brochure at P20 with minimum purchase of P1,800 BPS		28-35 Days

*First Time Title Achievement (FTTA) Gift can be claimed the month or quarter after reaching the Avon Rewards Status for the first time. FTTA gift is subject to availability. Product substitute will be provided, if needed.
**Credit terms may be subject to change from time to time, with prior general notice provided before any changes take effect

REACH OUT TO YOUR UPLINE SALES LEADER OR BUSINESS DEVELOPMENT MANAGER FOR MORE INFORMATION.

MONITOR YOUR AVON REWARDS USING AVON ON APP

Open the Avon On App to easily track your performance, view your current status and benefits, and see how close you are to unlocking your next reward!

1 DOWNLOAD. REGISTER. LOG IN.

Mag-download ng AVON ON app, mag-register, at mag-log in. Simple, mabilis, and you're in!

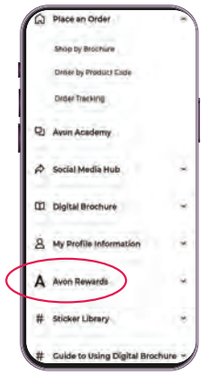
Google play | Download on the App Store | AppGallery



2 OPEN MENU, TAP AVON REWARDS

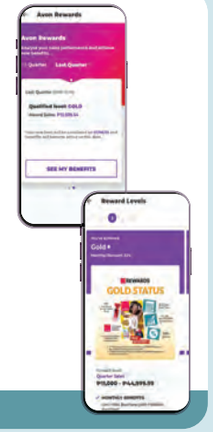
Makikita mo ito sa AVON ON app—easy access para malaman kung nasaan ka na sa rewards journey mo.

One click closer to your goals!



3 LEVEL UP YOUR REWARDS!

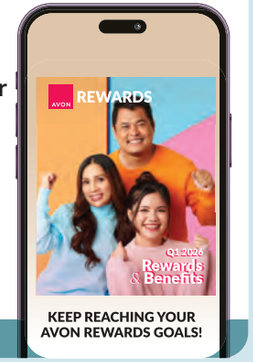
Track your performance, enjoy your benefits, and see how close you are to your next Avon Rewards milestone!



4 SIMPLE AS THAT!

Check your rewards, see your progress, and keep growing with Avon.

AVON ON





YOUR QUARTERLY SALES

Sa bawat produktong nabebenta mo mula sa Avon, ito ay binibilang sa iyong Brochure Price Sales (BPS). Kasama sa BPS ang LAHAT ng sales maliban sa mga printed materials ng Avon tulad ng Getting Started Guide at Brochure.

Check out the **SALES TARGET** *for each status.*

DIAMOND *Status*	**P230,000 - ABOVE BPS** minimum purchase requirement
PLATINUM *Status*	**P49,000 – P229,999.99 BPS** minimum purchase requirement
GOLD *Status*	**P12,000 – P48,999.99 BPS** minimum purchase requirement
SILVER *Status*	**P5,300 - P11,999.99 BPS** minimum purchase requirement
BRONZE *Status*	**BELOW P5,300.00 BPS** minimum purchase requirement

SECURED ANG STATUS MO FOR THE WHOLE QUARTER!

Once you've earned your quarterly status, you'll keep it for the entire quarter at hindi ito bababa to a lower status within the quarter.

YOUR MONTHLY DISCOUNT



SIMPLE & EASY MONTHLY DISCOUNT!
You will get a fixed discount rate for the entire month based on your Avon Rewards Status.

HERE'S YOUR **MONTHLY DISCOUNT** PER AVON REWARDS STATUS

DIAMOND STATUS	40% Beauty 35% Beauty+
PLATINUM STATUS	35%
GOLD STATUS	32%
SILVER STATUS	28%
BRONZE STATUS	20%

GET PROMOTED EVERY MONTH

You don't have to wait for the following quarter to get promoted. With monthly promotion, you can enjoy bigger discount and benefits on your 2nd or 3rd month.

HERE'S THE SAMPLE SCENARIO OF MONTHLY PROMOTION

SCENARIO REP 1

REP 1	APRIL	MAY	JUNE
CURRENT STATUS	GOLD	PLATINUM	PLATINUM
MONTH-TO-DATE SALES	P49,000	P10,000	P10,000
QUARTER-TO-DATE SALES	P49,000	P59,000	P69,000
MONTHLY DISCOUNT	32%	35%	35%

Rep 1 was promoted from Gold to Platinum in the second month of the quarter. As a result, her discount increased to 35% in the following months.

SCENARIO REP 2

REP 2	APRIL	MAY	JUNE
CURRENT STATUS	GOLD	GOLD	GOLD
MONTH-TO-DATE SALES	P15,000	P15,000	P15,000
QUARTER-TO-DATE SALES	P15,000	P30,000	P45,000
MONTHLY DISCOUNT	32%	32%	32%

Rep 2 maintained her Gold status throughout the quarter, enjoying a consistent 32% discount for all three months.

Your first time title

ACHIEVEMENT GIFT

We have an **Exclusive Gift** for you when you achieve an **AVON REWARDS STATUS** for the first time.



SILVER
Avon Ultra Matte Lipstick 3.6 g in Ruby Kiss



GOLD
Imari Naturelle Eau de Toilette 50 Ml



PLATINUM
Perfect Nonsense Bamboozie Cocktail Eau de Parfum 50 Ml



DIAMOND
Anew Perfect Glow Day Cream SPF 12 PA++ 50 g, Anew Perfect Glow Night Cream 50 g, Anew Perfect Glow Serum 30 mL, Far Away Beyond The Moon Parfum 50 mL, Black Suede Intense Eau de Toilette 100 Ml

YOUR MONTHLY BROCHURE



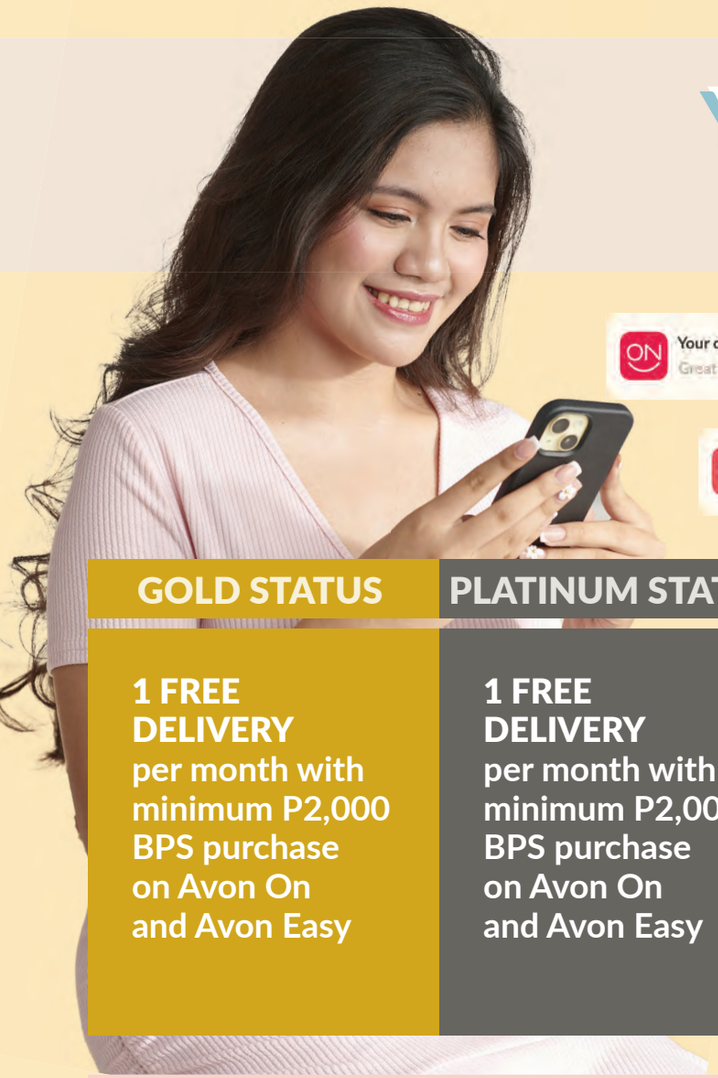
Every month you'll get **DISCOUNTED BROCHURE!**

Your Avon Brochure makes it easy to show products, offer discounts, boost your sales, and strengthen customer relationships.

DIAMOND *Status*	**Get 4 Brochures for P20 each with minimum purchase requirement**
PLATINUM *Status*	**Get 3 Brochures for P20 each with minimum purchase requirement**
GOLD *Status*	**Get 1 Brochure for P20 with minimum purchase requirement**
SILVER *Status*	**Get 1 Brochure for P20 with minimum P1,800 BPS purchase**
BRONZE *Status*	**Get 1 Brochure for P20 with minimum P1,800 BPS purchase**

Mechanics may change. For the latest details, please check the Good Morning Avon Rep Magazine.

YOUR FREE DELIVERY



GOLD STATUS	PLATINUM STATUS	DIAMOND STATUS
1 FREE DELIVERY per month with minimum P2,000 BPS purchase on Avon On and Avon Easy	**1 FREE DELIVERY** per month with minimum P2,000 BPS purchase on Avon On and Avon Easy	**2 FREE EXPRESS DELIVERIES** per month with minimum P2,000 BPS purchase on Avon On and Avon Easy

You have two convenient ways to place an order online: through MOBILE APPLICATION or WEBSITE

AVON ON

WHAT IS AVON ON?

A mobile application where you can easily place your orders anytime, anywhere.

AVON.PH

AVON EASY

WHAT IS AVON EASY?

Avon PH website, providing a simple way to place your orders with just a few clicks.

YOUR TRAINING

We're here to guide and help you reach your goals!

You have exclusive access to training content in Avon Academy. This is your 24/7 learning portal.

AVON ACADEMY

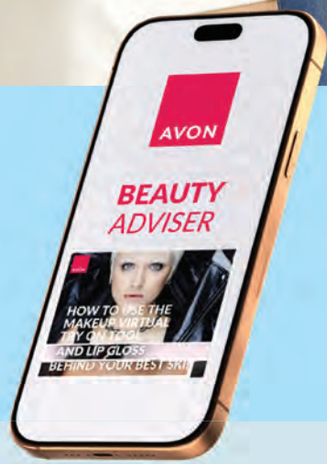
WHAT IS AVON BEAUTY ADVISER TRAINING?

Your tailor-made learning journey designed to help you build your beauty knowledge & skills to strengthen your relationship with your customers,grow your community and business in multiple ways.

HOW TO ACCESS AVON BEAUTY ADVISER?

Download Avon On app and access AVON ACADEMY. Click the **Menu → Explore → My Journey**. Read the Beauty Adviser module based on your current status: Silver, Gold or Platinum.

Connect with your Upline Sales Leader, Business Development Manager or Sales Trainers to know more!



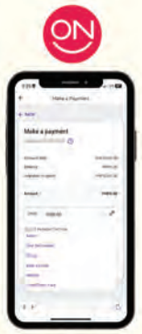


CREDIT TERMS

Credit terms give you the flexibility to manage your payments after placing an order on credit. Our credit terms are tailored to fit your account status and payment history.

BRONZE STATUS	SILVER STATUS	GOLD STATUS	PLATINUM STATUS	DIAMOND STATUS
28-35 DAYS	28-35 DAYS	28-42 DAYS	28-49 DAYS	28-49 DAYS

HERE'S WHERE YOU CAN PAY YOUR AVON DUES

BRANCH	AVON ON	ONLINE PAYMENT	BAYAD CENTER AFFLIATES
			

Payment channels may change. Check Good Morning Avon Nation for the complete details on available payment options. Credit terms may be subject to change from time to time, with prior general notice provided before any changes take effect.

SUKI PERKS

WHO?

OPEN TO ALL REPRESENTATIVES
(New, Bronze, Silver, Gold, Platinum, and Diamond Reps)

HOW?

REACH THE MINIMUM BPS REQUIRED PER LEVEL TO GET EXCITING PRIZES WITHIN THE MONTH

WHEN?

PURCHASE MORE, REACH YOUR HIGHEST LEVEL AND REDEEM YOUR PRIZE WITHIN THE MONTH



LEVEL UP & ENJOY AMAZING PERKS, MGA SUKI!

Unlock Avon Rewards and get 1 point for every P1 Brochure Price Sales purchase—redeem your favorite Suki Perks every month as a reward for your loyalty! The more you shop, the more rewards you unlock. Check out the complete list of perks and redeemable items in the latest Good Morning Avon Rep Magazine!



SUKI LEVEL/BPS	SUKI PERKS PRODUCT VALUE
1,800 POINTS	P180
4,000 POINTS	P300
16,400 POINTS	P900
77,000 POINTS	P2,600

*Suki Perks Prize value average. Price value may be higher or slightly lower than the average. Please check your Good Morning Avon Rep Magazine for the actual monthly product lineup!



BOOST YOUR BENTA WITH

AVON'S BEST TOOLS

Want to sell more and earn more? Use these powerful tools designed to help you succeed!

GOOD MORNING AVON NATION FB GROUP

Connect, learn, and be inspired! Join our online community for Avon Reps to get access to the latest updates, celebrate your wins, and join fun games.

AVON ON

Download the **Avon On** app for the digital brochure, online orders, training and more!

AVON ON

AVON BROCHURE

Show the **latest products, best deals, and exclusive offers** to your customers. Whether printed or digital, the brochure is your best tool to get more customers!

GOOD MORNING AVON REP MAGAZINE

Learn and earn! Get the latest Avon updates, selling tips, product highlights, and inspiring Rep stories. It's your must-read guide to keep growing your business.